

BRANDON K. HOTARD

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OPERATIONS MANAGEMENT

Logistics • Security • Capital Projects

Dynamic Security and Logistics management professional with proven leadership under challenging conditions, skilled in security patrols and missions. Driven to overcome challenges to meet goals, leveraging the ability to lead and collaborate, applying substantial knowledge of supply chains and logistics. Committed to optimizing and coordinating processes. Advanced training and experience in weapons training, law enforcement, and crowd control. Exceptional ability to prioritize multiple daily tasks to ensure work is completed with minimal supervision.

HIGHLIGHTS

- Operations Management
- Project Management
- Supply Chain Management
- Tactual Situation Management
- Detention/Interrogation
- Military/Commercial Logistics
- Training & Development
- Patrol/Military Base Security
- Secret Clearance Eligible
- Performance Management
- Budget/Cost Control
- Warehouse Management
- Team Leadership/Supervision
- Personnel Management
- Inventory Management
- Asset Management
- Process Improvement
- Purchasing/Procurement
- Supplier Negotiation
- Customer/Vendor Relations
- Database Management

KEY QUALIFICATIONS

- ▶ Proven business leader managing projects in an agile, fast-paced, deadline driven environment, applying critical solutions, and improving current practices.
- ▶ Execute mission operations, surveillance, logistics coordination, inventory management, and security management.
- ▶ Expertise in force and personal protection, crowd control, law enforcement, security patrols, commanding subordinates, providing direction, mainlining weapons, and equipment, and coordinating programs.
- ▶ Skilled in Land Navigation Methods, Map & Compass, GPS, and Biometrics Automated Toolset (BAT) System.
- ▶ Protection of high-ranking political figures and military officers from the Iraqi Government and branches of the US military.
- ▶ Implement improvements in utilizing space, managing inspection, shipping, handling, and distributing supplies.

PROFESSIONAL EXPERIENCE

SMES SMART MODULAR ENERGY SOLUTIONS – New Orleans, LA

Sep 2019 – Current

OPERATIONS MANAGER/OWNER

- Developed business plan for launch of commercial management, risk-mitigation advisory, and dispute resolution services for complex projects across the construction and engineering space.
- Coordinated and negotiated terms with subcontractors, vendors, and suppliers.
- Developed key performance indicators and identified performance deficiencies and required corrective actions.
- Collaborated with customer business units to develop integrated digital strategies.
- Identified business requirements to recommend IT development plans and implement change management.

AMAZING DREAMS HOMES – New Orleans, LA

Feb 2016 – Sep 2019

OPERATIONS MANAGER/OWNER

- Launched a home building construction company and managed \$3 million in new construction.
- Hired work crews, bought out contracts, negotiated prices, selected subcontractors, and scheduled projects.
- Established an internet-based retail sales operation and trained staff on sales and customer service.
- Assisted customers in home selection based on their financing ability, family needs and housing preferences.

STUCCO CONSTRUCTION COMPANY – New Orleans, LA Feb 2012 – Feb 2016

CHIEF OPERATING OFFICER/PROJECT MANAGER

- Oversaw a portfolio of commercial and residential projects with responsibility for logistics, supply chain management, plan layouts, estimates and bids, and oversight of projects during construction.
- Created workplans and schedules for self-performed and subcontracted work.
- Increased organizational efficiencies by investing in new software and technology to manage projects, procurement, and time and materials.
- Determined priorities to ensure customer satisfaction, and developed customer relationships and loyalty.

MILITARY SERVICE

U.S. MAINE CORPS

Nov 2005 – Oct 2013

OPERATIONS/TRAINING SUPERVISOR (CORPORAL/INFANTRY)

- Squad Leader under combat operations supervising 20 personnel in carrying out offensive and defensive operations, tactical and stability operations, and counterinsurgency operations.
- Organized operations for force protection, guard chief duties, and training of Iraqi Police and Army allies.
- Conducted routine security foot and mounted patrols and ensured safety of base and perimeter areas.
- Worked with Explosive Ordnance Disposal unit to identify and remove potential IEDs or other explosives.
- Trained and conducted missions comparable to civilian police SWAT operations.
- Supervised other Marines as Barracks Manager and selected as program coordinator for event logistics.
- Administered training records, overseeing 56,000 training records for Marine Corps Individual Reserve Support Activity, Individual Ready Reserve, Individual Mobilization Augmentee, and direct support activities.

EDUCATION

- **Bachelor of Science in Management** Dec 2019
Upper Iowa University, Fayette, IA
- **Associate of Arts in Business** Dec 2019
Upper Iowa University, Fayette, IA
- **Associate in Occupational Sciences, Automation & Electronic Systems Technology** Feb 2016
ITT Technical College, Baton Rouge, LA

MILITARY AWARDS & QUALIFICATIONS

- Distinguished Good Conduct Medal
- Achieved Rank of Corporal – Honorable Discharge
- Deployments: Sea Service, National Defense, Iraqi Campaign (2), Global War on Terrorism Service Medal
- Weapons Qualifications: M-16/M-4, Glock, Ak-47, M9 Service Pistol, M203 Grenade Launcher, M249SAW, M-240G, M2 .50 Cal & MK-19 Machine Guns, Mossberg 500, Remington 870, M1014 Benelli Combat Shotgun, Sensitive Site Exploitation Specialist

MILITARY TRAINING

- Mixed Martial Arts, Kick Boxing, Jiu Jitsu & Russian Sambo, Combined Arms Exercises, Conventional Warfare Training, Small Unit Leaders Course, Water Survival Class, Terrorism Awareness, Land Navigation, Military Studies, War Fighting Techniques, Fundamentals of Marine Corps Leadership, Urban Patrolling, Rural Patrolling, Weapons & War Fighting Tactics